



Providing financial training to Wall Street®

www.wallst-training.com

www.wstselfstudy.com

WALL ST

Competitive Advantages – Why Choose Us

We have merged a successful track record of Wall Street experience, proven classroom training, novel learning methodologies and the most advanced online platform to offer the best training solution.

Extensive Client List

Our corporate client list gives us immense credibility as we set the standard for financial analysis, modeling and valuation on Wall Street. Similar to the importance of tombstones in M&A transactions, compare our clients for yourself: Bank of America, CIBC, Citigroup, Credit Suisse, Deutsche Bank, Fidelity, FitchRatings, GE Private Equity & Business Development, Greenhill, Lehman, JPMorgan & countless others.

Third Party Credibility

We partner with the top CFA Institute societies, providing Excel-based financial modeling training to 7 of the top 10 member societies: including: NYC, Hong Kong, Singapore, Chicago, San Francisco, Toronto, Boston and others.

Dynamic Models & Templates

Our models and templates are extremely clean, compact and can be used as self-contained reference models without the need for heavy books and paper. These are not illustrative sample models that are scaled down – our models contain all the nuances and real-life intricacies not just the basic how-to.

Extreme Efficiency

We'll save you 50% – 85% productivity, efficiency and time savings in Excel. Guaranteed. From our more logical and smarter model construction techniques, we'll guarantee that you'll remove manual labor and repetition altogether. You do the math – add up the number of hours a financial analyst spends on Excel, multiple by the total compensation and calculate the dollar savings – either that or have Excel do the math.

International Reach

We conduct public courses and corporate on-site courses internationally from all major cities in the US to Toronto to London to our Asia hubs in HK, Singapore and Shanghai.



■ We offer the ideal combination of practical business expertise and effective teaching skills. Our training solutions are based on a successful track record of Wall Street experience and proven classroom training and learning methodologies, not just two years of investment banking experience.



Curriculum Robustness

We don't just teach the basic how-to and fill in the formulas; we explain the "why" and challenge the accepted norms.

Digging Through the Detail

- Extreme focus on digging through the detail & teaching participants how to think critically and independently as well as how to actually analyze companies
- Our Complex Trading Comps module goes through 98% of all one-time adjustments that one would likely encounter when analyzing and valuing companies
- Other vendors just simply teach the basics and perhaps one or two "one-time" items - we go through them all
- After training, you won't go back to your desk and say "now what" because we would have gone through all the real-life scenarios already!

Practical Approach → One Step Further

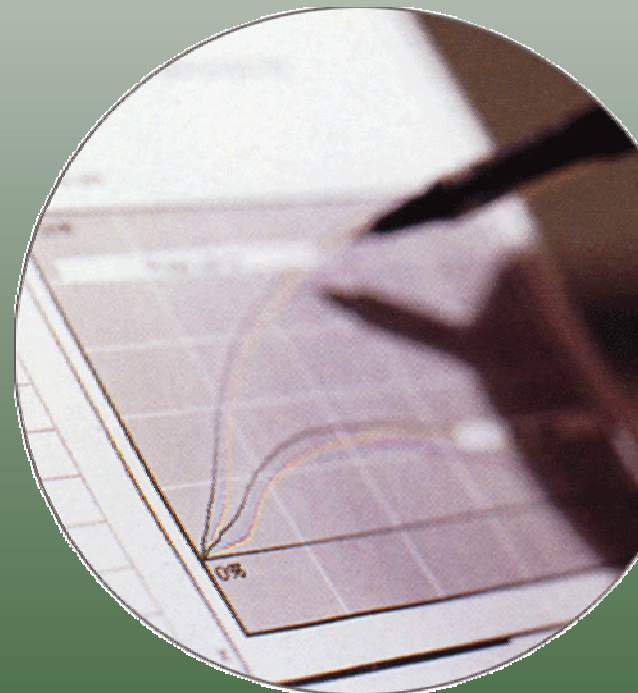
- Emphasis on transitioning the academic theory from textbooks and the CFA topics into the real world
- How to actually apply the fundamental knowledge to the practitioner's world, exactly how it is done!
- Our DCF valuation module goes through why FCFF is incorrect for perpetuity growth, what it should be and what the constraints and assumptions are
- Participants are not blindly given a formula and instructed to repeat it in Excel but would be actually taught on how to apply it and all the nuances behind it

Critical Thinking & Analytic Skills

- We encourage and challenge participants to challenge "known" assumptions what is "generally accepted" so that they truly understand the underlying value driver
- We force participants to think through the logic and quantify how a company creates value
- We first introduce the obvious rationales, then prove why that is wrong, then disprove the proof and disprove that and disprove that and finally agree on how corporate finance and the capital markets extract value
- In short, participants might be thoroughly confused at first, but will finally understand every aspect of the value proposition by the time we are done!



- *All of our content is based on a non-academic, practical, "this is how it's done in the real world" approach using real-world examples that can be IMMEDIATELY applied on the job!*
- *You are one-step away from gaining the benefit of Wall St. Training's years of investment banking, mergers & acquisitions experience and corporate training services!*



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