



UNIVERSITY TRAINING BOOTCAMP

"ARE YOU COMPETITIVE?"

Competition is extremely fierce – the question is: "ARE YOU COMPETITIVE?" We give you the edge to become a superb investment banker & financial analyst. The leading Wall Street firms

already use WST – now you can gain access to the same enthusiastic, hands-on learning. Regardless of the environment, Wall Street still hires and pays well. Financial services firms are worth only as much as its people, and now, more than ever, competition is extremely fierce. Even if you get in the door, bonuses range from 0% + pink slip to 400%. WST teaches you the knowledge & skills to succeed.

LAND THE JOB ON WALL STREET THROUGH OUR REAL DEAL TRAINING!

In our WST weekend University Training bootcamp, one of our experienced Wall Street instructors provides you with the knowledge that will get you the job on Wall Street! Learn how to:

- Perform core financial modeling and valuation techniques
- Analyze and evaluate mergers & acquisitions and leveraged buyouts
- Ace your interviews on Wall Street, dramatically increasing your chances of getting your dream job
- Land a summer internship or get hired at one of the big banks

HELP US IDENTIFY THE SUPER STARS!

Not only do we train you, but we also keep an eye out for the super star students at each seminar, picking the cream of the crop and maintaining relationships which can help jumpstart as well as supplement their careers several years down the line. With contacts in HR departments all across Wall Street, we will refer your resume directly to our relationships if you should be that super star student! This is a win-win situation: you want the job, companies want to hire top talented people, we look good by referring talented people!

WALL ST. TRAINING WILL BRING YOU TO THE NEXT LEVEL!

The large financial firms that are highly coveted love to recruit from what they consider target schools. Many of these target schools use our training programs - this is exactly the reason why they have a competitive advantage. Don't be the one left out because you missed out on our training. We will bring you to the next level and make sure that you will enter the distinct crowd of students recruiters will want to hire from.

BENEFITS

Our training will jump start your career; through us you will:

- Tremendously improve your chances of landing a summer internship or a job on Wall Street
- Become extremely fast and efficient with Excel; apply these skills in many finance and related classes
- Bridge the gap between academic theory and the textbook with practical, real-world applications
- Build a proper foundation for advanced learning that you will need to be competitive

FUTURE LEADERS

Even if you could learn financial modeling from a textbook, textbooks cannot offer you career development coaching. Want to break into investment banking? We'll tell you how to position yourself. We'll be there every step of the way to guide you and help you. We're not training college students for the money - after instructor costs, tech support, credit card fees, travel expenses and overhead, WST makes little to no profit; in fact, sometimes we operate at a loss with opportunity cost. Why? It's simple – we want the future leaders. Many will end up in banking, private equity, etc. Some will end up bringing us deals, buying/selling companies on the other side of the table, and making connections. We are in the industry; we continue to do deals, and you can be a part of that. In other words, we're in it for the long haul—we have a vested interest in you, the future leaders of tomorrow.



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STUDENT TESTIMONIALS

DON'T JUST TAKE OUR WORD, HEAR IT FROM YOUR PEERS!

"The training I received from Wall St Training was invaluable. The instructor has highly relevant and broad financial industry experience from his work within investment banking, private equity and venture capital. Leveraging his personal background in his teaching, his style offers a high impact experience for students and translates the relevancy of the material outside the classroom. Since the seminar, I have subsequently received some additional personal coaching from WST which allowed me to successfully pass my interview today at Deloitte. I owe thanks to the support I received from WST, both in/out of the classroom, and believe this training is exactly what Fordham needs to remain competitive today. Thank you for bringing WST to campus. I hope they may return for more training next semester." – Fordham University MBA student (JR)

"I recently had the opportunity to take Wall St Training's core model, valuation, and basic M&A and LBO workshops through my school. They've been extremely helpful in my finance and accounting classes and helped me land a top summer analyst position at JP Morgan's investment banking credit risk group – I only wish I had taken them earlier in my college career. Having attended workshops with other training firms, I believe three things set WST apart: the instructors, who are at the top of their field yet take personal interest in helping students; the emphasis on teaching advanced Excel techniques; and the quality of the templates, which are clear and very professional. Based on my experience with these courses, I have and will continue to recommend WST to others pursuing a career in finance." – Baruch College student (GG)

"Once again having Wall St. Training on campus proved to be an invaluable experience. I flew into New York yesterday for a final round interview with Macquarie Capital. The interview wasn't too technical, mostly fit-based questions, but I got a few questions on in-depth valuations and applying various metrics. After having been advised by WST on what to expect and how to answer the questions, I wasn't phased. Lastly, at the end of the interview I followed another piece of WST advice. The individual interviewing me asked if I had any other questions, and I replied with, "No, but this is definitely my #1 opportunity". The guy gave me a smirk and a tour of the office. I hear back in the next couple of days. Thanks again for coming to Augsburg." – Augsburg College student (CP)

"How are you? Hope your trip back to NY last night was enjoyable. I wanted to thank you again on behalf of everyone who attended the workshop yesterday for spending your entire Sunday up at Cornell. I chatted with some of the attendees today and they all gained a lot from the experience, and I look forward to planning the next workshop in the spring." – Cornell University student (MD)

"I am a rising senior at Fordham University and took the two Wall St. Training classes offered last semester. I just wanted to tell you how informative I found them. Prior to the classes I had no experience whatsoever with valuations or financial modeling and I found them easy to follow and understand. WST taught the subject material in a manner that was easy to follow and explained the purposes for the different techniques and procedures as we went through the models. WST also provided a lot of insight into the investment banking industry, which I found very informative. I have a few friends who took the [other vendor] class the year before, and they all agreed that they found Wall St. Training to be superior. [Other Vendor] moved too quickly and was hard to follow, according to them." Fordham University student (SW)

“I received some WST training at Boston University under MSIM program. Of the two years I spent in the program, this block of instruction was the most important time I spent there.” – Boston University: Masters of Science in Investment Management student, CFA charterholder, Investment Analyst, Fidelity Investments (JG)

“I'm an MISIM student at Boston University, and I sat in for one of your financial modeling class – I just wanted to let you know that I was thoroughly impressed by everything. I appreciate someone with your knowledge and experience making information of this magnitude available to students such as myself. Your videos were great, and the in-class lecture was amazing. I was even more impressed that WST was willing to spend an extra 2 hours with us which showed that you truly cared about our learning. This was the most stimulating academic experience that I've ever had, and I just wanted to say thanks.” – Boston University: Masters of Science in Investment Management student, Portfolio Analyst, Key Private Bank (CJ)

“About one month after I completed my class with Wall St Training, the most prestigious bank in my home country (Saudi Arabia) approved my application for a summer internship in investment banking. In addition I was given the choice to pursue two internships over the course of the summer and also choose what division of the bank to join. I would not have been able to accomplish all this as a sophomore, without the professional financial modeling and analysis knowledge I gained from WST.” – Boston University student (MT)

“Thanks again for coming and teaching. I really learned a lot and found it extremely beneficial. I hope Wall St Training continues to come to Michigan State because what I learned last weekend I feel has given me an advantage over many of my peers and has me eager to learn more and dive deeper into the field of finance.” – Michigan State University student (AT)

Notes: Names withheld for privacy; identities disclosed upon reasonable request.